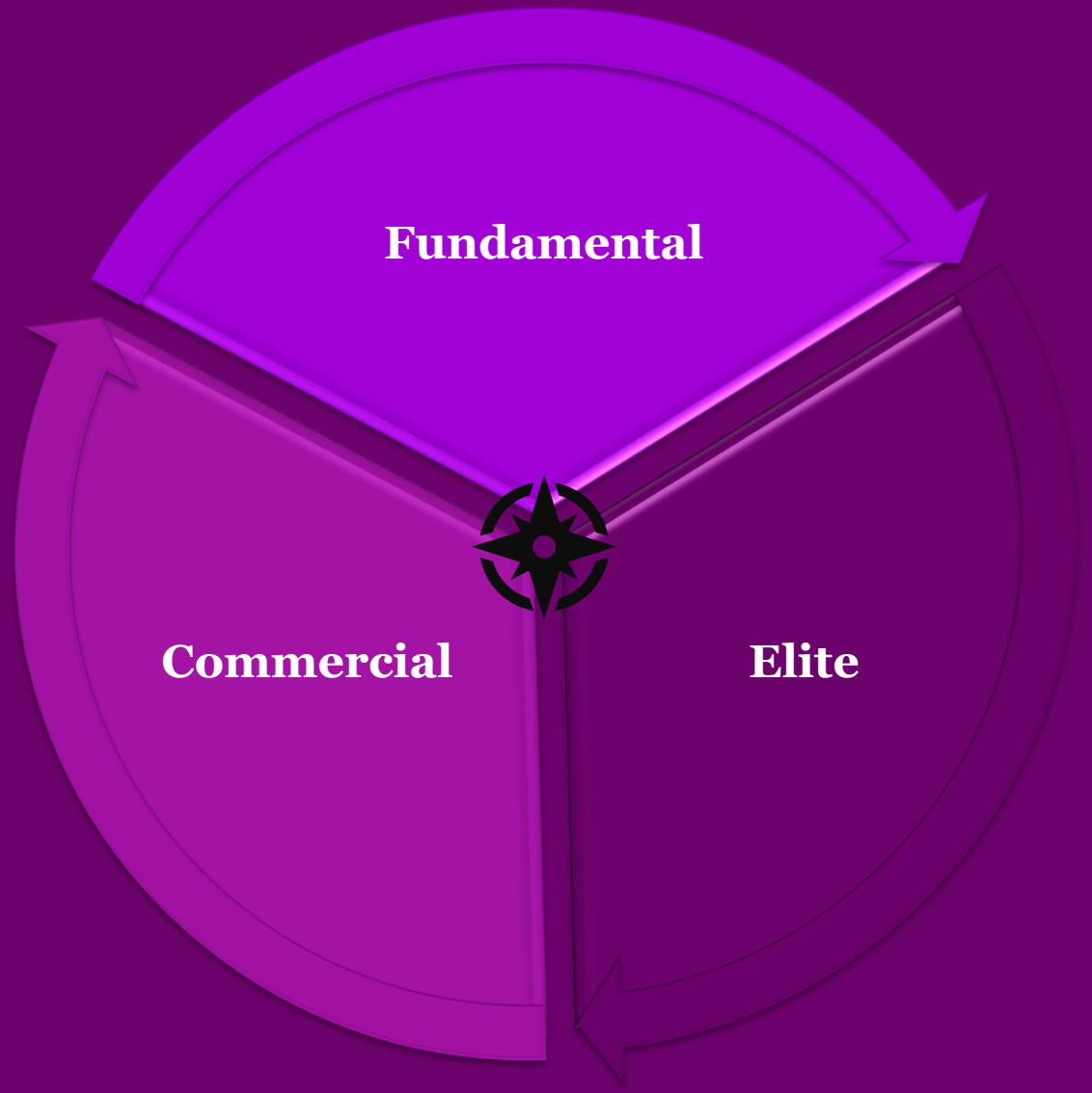


Testimonials


Fundamental
Commercial
Elite

Natacha De Roeck

Deputy Director, Private Office of the Secretary General and the Deputy Secretary General, Council of Europe

I had the pleasure of working with Mark during the first Hackathon on Democracy organised by the Council of Europe, where he served as moderator. Mark brought exceptional energy, professionalism, and insight to the event. His ability to engage participants, guide discussions with clarity and focus, and create an inclusive and motivating atmosphere was instrumental to the hackathon's success.

Mark combines deep understanding of democratic principles with a dynamic and approachable presence. He was not only highly effective in his role, but also a real pleasure to work with. I wholeheartedly recommend him for any role requiring leadership, communication, and facilitation skills.

Clarisse Daniels

Global Business Growth Driver, General Manager, Specialising in Brand Building & Sustainable Commercial Strategy for Spirit Brands

I would like to extend my sincere thanks to Mark for his exceptional negotiation training and consultancy. His ability to provide efficient yet easy-to-use tools for planning and executing successful negotiations has been invaluable to us.

Having gone through his training and sought his expertise as a consultant for complex deals, we have consistently benefited from his insightful approach. Mark has a remarkable ability to add that extra layer of strategic thinking, which has greatly contributed to our negotiation success.

I highly recommend Mark to anyone looking to enhance their negotiation skills and achieve better outcomes.

Diana Gal

Strategic Leader | Driving AI Strategy & Operational Optimization

Mark was fantastic as trainer — highly involved, open to feedback, adjusting quickly based on our progress and approaches, and consistently providing insightful advice. Can't wait for the advanced modules 😊Truly engaging and practical course on the negotiation basics through @Negotiation Initiative 🤝 Hands-on approach, with a lot of practice and real-time feedback that helped each of us understand and refine our negotiation style. We dove deep into each other's strategies and behaviours, which allowed us to learn collaboratively and from various perspectives.

Nicola Platt

International Planning Manager

Having recently completed Negotiation training with Mark, I would highly recommend the course to others. It was the perfect balance of theory and interaction/practice, and Mark's training style is super engaging. I've come away with buckets more confidence than I had going in, as well as a clear strategy for putting my learnings into practice at work. Thanks Mark!

Luke Tomlinson

Global Procurement Specialist | Top 40 Under 40 In Supply Chain | MSc Supply Chain | Mental Health Advocate | Making Noise on Riffs & Requisitions

Mark's course was one of the best I have ever been on. Provided a really engaging, thorough course on negotiation, and really tailored a lot of the points towards our roles and what we wanted to achieve. The feedback on how I could maximise my negotiation style effectively was great too - would highly recommend.

Louise O'Neill

Legal Counsel at Primark

Negotiation Training with Mark allowed me to refresh and reset my mindset on how to approach this skill. The materials were engaging and current, the presenters were knowledgeable and experienced, and the overall approach was practical, collaborative and respectful. I particularly liked that this training focuses on the individual and how to maximise individual skills to develop modern and commercial negotiation strategies that work in practice.

Alex Smith

Commercial Director BOTIVO Drinks I SME & Startup Advisor I Investor

From my first moment meeting Mark, as my trainer on GAPs "complete skilled negotiator" course he became one of the most trusted voices I've had in my career. He is always guaranteed to think deeply about any issue, ask the most thought provoking and challenging questions to really help you extract the right answers/solutions.

We've since stayed in touch and speak on all manner of things, not just negotiation tactics. Mark really understands and continually works to better understand how people tick and how to bring the commercial value to your business from this. I would always endorse him when it comes to solving complex commercial cases and growing your business.

Luke Boase

Founder - Lucky Saint

As the Founder of Lucky Saint, I am pleased to recommend Mark Davis for his expertise as a negotiation coach and advisor. He delved in to not only understanding the intricacies of our business culture but was also cognisant of the personal stakes. On that note, he made himself available as such to align with my demanding schedule. He assimilated a lot of information and condensed it down into suggestions as to how and why bridging cultural differences would ensure smoother and more successful negotiations. I'll be bringing Mark in on future deals!.

Candace Warner, Ph.D.

Award Winning Entrepreneur | Organizational Culture Consultant | Sociologist and Researcher for Economic Mobility and People-Centered

I have had the privilege of knowing Mark Davis for the past five years, and I can confidently say that he is a true expert in the fields of Cultural Intelligence, Negotiation, and Diversity, Equity, and Inclusion (DEI) in both the US and the UK. Mark and I have worked closely on various DEI projects, and his insights and expertise consistently impress me.

Mark's ability to navigate complex cultural dynamics and fostering inclusive workplaces is a true value add for our clients.

Mark is a supportive, kind, friendly colleague who always asks thought-provoking questions that lead to meaningful discussions and solutions.

I highly recommend Mark Davis to anyone seeking a knowledgeable, reliable, and passionate expert in the fields of Cultural Intelligence, Negotiation, and DEI. It has been a pleasure working with him, and I look forward to continuing our collaboration in the future.

